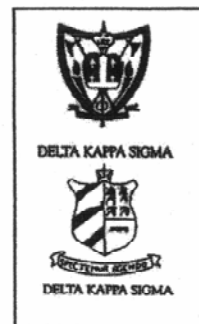




Alumni of the Sigma Alpha Chapter of
Delta Kappa Epsilon
P.O. Box 18231, Richmond, Virginia 23226

February 2004



Dear Alumni Brothers,

Another football season has come and gone. What looked as an early shot for a title game back in New Orleans, soon faded to Jacksonville after the WVU game, the return of a hope for a BCS bowl bid reappeared with the convincing win over Miami, and then the late season collapse saw our bowl itinerary shift back to Jacksonville, fade to Charlotte, and end up in Phoenix where we culminated with another loss. All of this made the planning for a DKE get together at the post season bowl game quite simple by the time the season was done, no planning was necessary.

But alas, new plans arise for the start of next year as Tech opens the season against national champions USC at Fedex field in Maryland in August. Brothers Jim Scanlon '79 and Jimmy Scanlon '05 have graciously offered to host a pre-game party at their home in Northern Virginia. We are planning on a catered picnic during the day; block ticket seating and bus transport to and from FedEx Field for those who want to attend the game; and a gathering venue for those not attending the game. The block ticket price quoted to DKE is \$50 each. Please indicate your interest in attending this game in the enclosed envelope and remittance slip. I understand that Tech will provide season ticket holders with an 'optional purchase' for the BCA game when it sends out its renewal packages this Spring. So for those that are season ticket holders, it makes sense to sit with the Dekes! More than likely, USC will be ranked #1 at the start of next season and this game represents an opportunity for our beloved Hokies to show what we are made of right off the bat instead of playing the Arkansas State's or Central Florida's of this world. Please indicate your interest and how many tickets you would like on the enclosed response card. Details on the event and ticket purchase commitment will follow in the coming weeks, so stay tuned to this channel.

This fall also represents the start of Tech's inaugural season in the ACC. With DKE chapters at UNC, Duke, and Wake Forest in addition to UVA, as well as regular road games in Atlanta, Raleigh-Durham, Winston-Salem and the Metro DC areas makes the prospects for natural tailgate meeting points for away games. As we have away games in Atlanta, Chapel Hill, and Winston-Salem this fall any alumni in those areas (Snyder, Moore, Rohrer???) interested in hosting a DKE tailgate.....let's do it! If we have any takers we will include the games on the DKE tailgate list before the start of the season.

The DKE alumni organization is a registered, non-profit, entity that holds title to the fraternity house on 302 E. Roanoke Street. DKE's and its alumni organization need to reach a level of financial sustainability. We are not there yet. With a legitimate alumni organization comes the responsible payment of taxes, mortgages, insurances and support of the active chapter. The actives are even more critical part of the financial stability as a sufficiently large dues paying brotherhood along with rent paying residents of the house is the key component to meeting the bills. (A few profitable keg parties never hurt either!) The active brotherhood is growing with 8 new brothers inducted in the fall bringing the total to 37 active members and hopefully an equally strong or stronger spring rush coming up. New blood is always needed so if you have cousins, sons, nephews, or neighbors attending or planning to attend Virginia Tech, tell them about the fraternity. (OK, lie to them about the fraternity until after they join).

Our crown jewel remains the DKE house. Thanks to the generous contributions by the DKE alumni last year, we, in addition to meeting our 'normal' operating costs, are in a position to fund the replacement of the 35 year old gas boiler which heats the house. The new \$4500 unit is 25-30% more efficient than the existing dilapidated unit and the overall fraternity should see a quick payback for the heater in reduced energy bills. With this funding the alumni treasury is nearly depleted. So with the start of the New Year comes the request for financial support in terms of dues and supplementary contributions to help keep the place going. You will find an annual dues form and return envelope. We thank you for your support. As in the past several years, brother Dick Anderson has once again offered to donate a pair of season tickets to the alumni organization and for those who make dues payments by June 15th will be entered into a drawing for a pair of home game Hokie tickets.

Our fraternity house is in need of some major repairs and have included a 'House Fund' drive this year to provide the funding to undertake the repairs hopefully this summer. Those of you that visited the house this past year had a first hand view of its condition. We have sourced a local contractor, Dryman Construction, to perform some of the much needed repairs and upgrades. Brother Rick Funk, has agreed to assist us in the architectural needs for the roof and attic renovations. Our goal is ambitious and needs to be, as the neglected maintenance has created a backlog of needed repairs. The cost estimates for the worked scoped so far in order of priority are as follows:

- Re-roof house, repairing leaks and replace leaking skylights with dormer windows- \$15,000
- Replace and restore front porch to original configuration with a maintenance-free Trex porch including the replacement of the two rebuilt small porch columns with maintenance free composite columns. - \$8,000
- Paint all wood portions of the house exterior. \$2,000
- Provide building code accepted attic stairway access and subdivide attic into rentable rooms for the brotherhood. Install bathroom at attic level and stairway access. Insulate attic to current standards. (currently the town of Blacksburg stipulates that no one can live in the attic due to the apparent oversight of obtaining any building permits for the past 30 years) -\$8,000.
- Replace the 15 original large window sashes and the four smaller bathroom and kitchen windows with modern thermally efficient windows and clad the exterior with low maintenance aluminum. - \$9,000
- Bathrooms.....enough said. - \$5,000
- Kitchen Floor and plumbing -\$3,000
- Basement booths, paneling and bar refurbishment - \$5,000

While the estimates are very preliminary at this stage we hope to be able to undertake the work starting in the Spring. These are the major 'structural' repairs backlog that we face and as you can tell the sum is on the order of \$50,000. Not an easy task. We have asked the active brotherhood (or their parents) to do their part by requiring a supplemental donation of \$100 from each brother to be paid directly to the alumni association administered House Fund in addition to their normal dues and fees they pay. With that we are asking our fellow alumni, in addition to the annual dues, to contribute generously to the 2004 House Fund so that we can restore the DKE house to last another generation. Bar naming rights and free beer at the DKE house for life are in store for any and all five figure donations!

I can not stress enough our appreciation and gratitude for those that have been loyal in their dues and financial support for the fraternity in the past years. We have been able to hang on and survive due in large part to a group of dedicated alumni that have rallied to support the fraternity in times of troubled past. While our ultimate goal is to long term financial stability, our immediate needs are to restore the value to our capital asset base (the house) and have the active brotherhood become totally sufficient in the operating costs of the fraternity. Included in the alumni treasury report is our operating costs from last year and our budget for this year (excluding the capital restoration and improvement projects).

With our needs to improve our financial situation, we can ill afford extra costs. After the Miami football game in November this past year several recent DKE *alumni* reportedly in celebratory state lit furniture ablaze and tossed from the veranda of the house into the street. As a result of this action, our active brotherhood faced possible University sanctions for the actions caused by its alumni. Any sanction that cripples our ability to recruit new brothers would put further strains on the active's financial situation that has been steadily improving. This is in addition to the costs associated with the destruction and damages to house property. For those involved that sought to have your actions remain behind the veil of the fraternity, you should regret the position in which you put your fellow active brothers and, now more than ever, choose to be change your ways and be supportive of our efforts to help build the future of the fraternity and support the active brotherhood.

Lastly, our organization is only as strong as our participation. Since returning to Virginia 18 months ago I have had the opportunity to speak with several of my old DKE brothers and met a few new ones. As I mentioned last letter, I live across the street from Floyd 'Puggy' Adams '56. And in the past year have met up with to watch a game or to catch a beer with John Hinkle '77, Buzz Wainman '77, Steve Cronemeyer '78, Charlie Munn '77, Dave Mason '86, Mike Beam '85, Roger Bolick '77, Eddie Scanlon '78-87, Jim Scanlon '79, Rick Abraham '78, Charlie Phlegar '78, Roger Liebowitz '79, Rick Hall '76 (fellow Hurricane Isabel survivor), and have met or renewed acquaintances with dozens more at Tech football games, and via the phone and email.

As part of the dues and donation submittal slip we have the customary address information update request. I would like everyone to send this back in as our organizational reach is only as good as the accuracy of our database. With most of our active brotherhood having internet access, email communication is not only quick and efficient, but also helps reduce the cost of the \$500-800 of printing and postage costs associated with each newsletter to over 600 DKE alumni. Our alumni list is provided by the university and includes only those that graduated and actually designated the Dekes/Deeks as an organization. I have found the list to be incomplete and containing numerous errors. So in addition to confirming that we have your current and updated address and email information we have also asked that you try to recall the names of the brothers in your respective pledge class. With this information we hope with the assistance of the University registrar office and active brotherhood to compile an accurate and complete DKE/DKS alumni list that can be made available to other alumni upon request. (no spam mailing other than the occasional newsletter dribble). We also want to know and share with others in our newsletters, the who, what, and where of some of our alumni.

OK, if you have made it this far, here is the summary.

- 1. VT-USC football game tickets, number of tickets, and/or pre-game party interest**
- 2. 2004 Annual Alumni Dues - \$50**
- 3. 2004 DKE House Fund - Additional Contribution**
- 4. Information Update and Pledge Class brothers.**

Fill it out, add a stamp, sign your check, and drop in mail.

FFTHF,

Dan Johnson '77

P.S. One last time, please complete the enclosed card and return in the accompanying envelope (Official Address for Returns: Alumni of the Sigma Alpha Chapter of Delta Kappa Epsilon Fraternity, P.O. Box 18231, Richmond, VA 23226)

Messages from the Actives: The actives brothers of Delta Kappa Epsilon at Virginia Tech had a terrific fall semester. Our relations with the IFC have become much stronger over the past semester largely through the work of Jim Scanlon, active secretary and newly appointed IFC Public Relations Marketing Chair. The semester also saw the first fundraiser our fraternity has done in quite a while headed up by our Fundraising Chair Mike Hall. Also we welcome a quality set of new brothers to the brotherhood adding eight this past semester. We feel as though these are steps in the right direction for our actives and that our fraternity, alumni and active alike, is becoming stronger every day. Dekes also ranked third in the overall academic GPA for Fraternities for the fall semester. The following brothers were inducted into the fraternity:

Name	Hometown	Major	Class
John David Broadbent	Mt. Laurel, NJ	Elect Engineering	Sophomore
Nathaniel Wilson Carter	Farmville, VA	Business	Freshman
Ryan Christopher Cusick	Westwood, MA	Engineering	Freshman
Elliott Riley Fouts	Atlanta, GA	Computer Science	Freshman
David Lloyd Greyshock	Mechanicsburg, PA	Mech Engineering	Sophomore
Brian Joseph Hoffman	Etters, PA	Bus Info Tech	Sophomore
Stuart John Michalsky	Woodstown, NJ	Biotech	Freshman
Michael Robert Werner	Rockaway, NJ	Marketing	Sophomore

The actives held their elections earlier this year in order to better organize and arrange the housing situation for the newly elected president and treasurer for next year. The following officer slate was elected and will begin their terms in April.

Brother	Office	Brother	Office
Pat King	President	Jim Scanlon	Vice President
Brian Hoffman	Secretary	Rich Bomgardner	Treasurer
ve Greyshock	Member-at-Large	John Broadbent	Rush Chairman
Mike Seering	Pledge Master	Adam Lackey	Social Chairman

We have also completed a new draft of the fraternity by-laws to be enacted by the fraternity. We look forward to seeing and meeting more of our fellow brothers. **FFTHF, Drew King, Active President, Delta Kappa Epsilon - Sigma Alpha**

**ALUMNI ASSOCIATION OF THE ΣΑ CHAPTER OF DKE
(Sigma Alpha Properties LLC Included)**

2004 ESTIMATED CASH FLOW SUMMARY

Prepared by Mike Beam 01/26/2004

CASH BALANCE @ 01/01/2004	\$8,342.97
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REVENUE

CASH CONTRIBUTIONS/DUES (Alumni)	\$13,000.00
OMEGA DEPOSITS/RENT (Actives)	<u>\$16,000.00</u>

TOTAL RECEIPTS	\$29,000.00
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EXPENSES & OTHER DISBURSEMENTS

DKE HOUSE IMPROVEMENTS	(\$5,000.00)
LIABILITY INSURANCE (Alumni 2004-2005)	(\$1,500.00)
LIABILITY/ RISK INSURANCE (2004-2005)	(\$11,000.00)
PROPERTY INSURANCE	(\$4,000.00)
POSTAGE/MAILINGS	(\$2,400.00)
MORTGAGE PAYMENTS	(\$6,362.76)
LEGAL FEES	(\$500.00)
REIMBURSEMENTS	
ACTIVES - TAILGATES	(\$1,000.00)
ACTIVES - RUSH	(\$800.00)
REAL ESTATE TAXES	(\$1,681.68)
DKE LEADERSHIP TRAINING - Actives	<u>(\$1,500.00)</u>

TOTAL EXPENSES & DISBURSEMENTS	<u>(\$35,744.44)</u>
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CASH BALANCE @ 12/31/2004	\$1,598.53
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ALUMNI ASSOCIATION OF THE ΣA CHAPTER OF DKE
(Sigma Alpha Properties LLC Included)

2003 ACTUAL CASH FLOW SUMMARY

Prepared by Mike Beam 12/31/2003

CASH BALANCE @ 01/01/2003 \$6,449.77

REVENUE

CASH CONTRIBUTIONS/DUES (Alumni) \$12,150.00
OMEGA DEPOSITS/RENT (Actives) \$15,495.66

TOTAL RECEIPTS **\$27,645.66**

EXPENSES & OTHER DISBURSEMENTS

LIABILITY INSURANCE (Alumni 2003-2004) (\$1,500.00)
LIABILITY/ RISK INSURANCE (2003-2004) (\$9,625.00)
PROPERTY INSURANCE (\$4,001.00)
POSTAGE/MAILINGS (\$1,200.39)
MORTGAGE PAYMENTS (\$6,362.76)
LEGAL FEES (\$678.65)
REIMBURSEMENTS
 ACTIVES - TAILGATES (\$300.00)
 ACTIVES - RUSH (\$402.98)
 ALUMNI \$0.00
REAL ESTATE TAXES (\$1,681.68)
DKE LEADERSHIP TRAINING - Actives \$0.00

TOTAL EXPENSES & DISBURSEMENTS **(\$25,752.46)**

CASH BALANCE @ 12/31/2003	\$8,342.97
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