



Alumni of the Sigma Alpha Chapter of
Delta Kappa Epsilon
P.O. Box 18231, Richmond, Virginia 23226



March 31, 2007

Dear Alumni Brothers,

Another year is upon us. I would like to thank all of those that have supported the fraternity as well succeeding in surviving another year. Our goal remains to be able to put the house, membership, and finances in a position so that year-to-year survival is no longer a question come each new year. We continue to move in the right direction.

After a series of delays, I am glad to report that the exterior siding and roofing work has finally been completed and the house is starting to look 'pretty good' from the outside. We still got lots of work to go and ambitious plans that can only happen with your support. The exterior painting is being finished up and along with the new roof, skylights, windows, eave and soffits, porch and carport siding, gutters and downspouts, the house is slowly getting back into shape and doesn't look like a perennial candidate for condemnation anymore.....at least from the outside.

Active membership has been slowly climbing with 22 active members and a new pledge class for the spring term. This is still well below our strategic goal of 50 or so active members. In terms of house rents, the five bedrooms in the house remain occupied. The membership in the alumni organization continues with a solid core of alumni as donations in 2006 set a new record largely attributable to the initial seeding contributions for a targeted 2007-2008 capital campaign for much needed house improvements. Offsetting the dollar improvement was a drop in the number of those contributing in 2006.

Again the organization depends on volunteers to operate and manage the assets of the alumni organization, which consists of the fraternity house on 302 East Roanoke Street as well as our accounts including the Rampant Lion Fund – Sigma Alpha a education foundation fund established last year to provide the framework for long term financial stability and a vehicle for tax-deductibility of your donations. I would like to thank Charlie Munn for his efforts as our Treasurer to raise us to another level in accounting for our funds; David Easlick, the National DKE Alumni President, for his assistance and guidance in helping us set up the RLF-SA Fund which is administered by the National DKE fraternity, and Theta Bowden who lent the 'concerned town citizen' support in our tribulations while going through building permit and zoning process hearings in Blacksburg.

The organization needs a steady supply of active volunteers to help run the organization. Nominations for the bi-annual board election to take place later this summer are being accepted. Just check the box and you are nominated. Faster than checking a box is to simply send an email to jadaniel@verizon.net and Jim will see that you are on the official slate.

I would also like to highlight Charlie Lloyd who has taken on the role to lead the DKE 2007-2008 Capital Campaign program and can use your help. Help wanted is simple: support the program and contact five of your fraternity brothers and get them to do the same. Again I urge you to contact Charlie at

charlielloyd@cox.net. Make your organization stronger and give back a little of your time and make it happen!

Our finances remain a long way from secure financial stability. We have set up a structure for tax deductible donations, corporate matching gifts, and can even take appreciated stock gifts from those inclined. Estate planning and gifts aren't too far behind. The basic structure is in place and the aim is to achieve a position of financial security attuned to long-established fraternity chapters. A growing and larger active membership is the first key as it not only covers house operating expenses but also yields a growing alumni organization. A fully rented house is the second key and plans are underway to install three additional rentable rooms on the attic level for the 2008-2009 calendar year. Finally a strong supportive alumni organization and the success of our capital campaign and fledging Rampant Lion Fund are needed. Combined together these keys feed upon themselves making for an ever growing and stronger organization. OK, I have gotten ahead of us with that. In the short term we need your support and to make sure we can get through 2007 unscathed and make it to 2008. One step at a time. So I ask you to please support us with your voluntary 2007 tax-deductible contribution for dues and please respond to the call for the capital campaign.

DKE Blood - New and Old:

Your active chapter is always looking for a few good men, as the saying goes. If you have sons, nephews or other relatives, neighbors, or any other young men that are attending or will be attending Virginia Tech this Fall, we encourage you to commend them to DKE. They'll have no problem finding the house - close but far enough away from campus. We can also use new blood, in the alumni sense. I strongly encourage you to consider becoming more involved in your alumni organization. You'll be surprised at how much you enjoy it and how it helps you re-connect with lost brothers and forge relationships with those from different eras of VT DKE. Please contact us to see how you may participate in serving the alumni association.

We continue to try to update our mailing list. Please make sure you send any updates or news information to jadaniel@verizon.net.

FFTHF, Dan Johnson '77

Official Address: Alumni of the ΣA Chapter of DKE Fraternity, P.O. Box 18231, Richmond, VA 23226

Treasurer's Report:

A short synopsis of our position is that we have used credit facilities to finance the initial exterior work and have spent or committed in excess of \$70,000 in house improvements that we have completed already and have extensive interior work planned pending funding. We ain't broke yet, but sure could use everyone's support for the capital campaign.

Year End 2006: Well another year and another 4,219 six packs – and you thought we weren't counting! Of course, in between imbibements, we did have a few major accomplishments in 2006 including the kickoff of our House renovations campaign and the establishment of the Rampant Lion Foundation Sigma Alpha Fund that will allow all future contributions to be 100% tax deductible.

(Remember to make all your 100% tax deductible checks out to: Rampant Lion Foundation Sigma Alpha Fund.)

Overall, our revenues were up, thanks to the campaign start-up and some heavy hitters doing some, well, heavy hitting. Still, it was a disappointment that while revenues were up, the number of donors was down. Only 86 donors stroked a check in 2006, compared to 105 in 2005. We have to do better, especially since, did I mention this, ALL DONATIONS ARE NOW 100% TAX DEDUCTIBLE!

ANNOUNCEMENT: The position of Head Embezzler...er... Treasurer will be opening up this summer. I have served my two year sentence and my keg is drained so we will be needing a new greenbacks guru to watch over and guard our burgeoning financial empire. Qualifications: Smart enough to write a check, stupid enough to volunteer, need not be sober. Knowledge of Quickbooks accounting software a real plus.

Eventually we will get around to making a budget for 2007, but tell the truth, you're probably OK with that, aren't you? How many numbers can you digest in one sitting anyway? I promise I will get right on this... OK, after the Final Four. Hey, can you get me a beer while you're up?

FFTHF!

Charlie Munn
Fall '74

The Profit/Loss Statement follows:

ANNUAL PROFIT/LOSS STATEMENT (Cash Basis)

	<u>Jan - Dec 06</u>	<u>Budget</u>
Ordinary Income/Expense		
Income		
Campaign Income	22,175.00	60,000.00
Contributions Income		
Membership	2,750.00	6,000.00
Other Contribution	2,670.00	3,600.00
Total Contributions Income	<u>5,420.00</u>	<u>9,600.00</u>
Rents - Omega	17,631.31	18,600.00
Returned Check Charges	-8.00	
Total Income	<u>45,218.31</u>	<u>88,200.00</u>
Expense		
Bank Service Charges	3.00	
Campaign Expense	0.00	3,500.00
Educational Expense	600.00	1,000.00
House Renovations		
Architect Fees	12,326.15	10,000.00
Construction Expense	6,000.00	20,750.00
Misc. Renovation Expense	247.10	3,000.00
Project Interest Expense	0.00	450.00
Total House Renovations	<u>18,573.25</u>	<u>34,200.00</u>
Insurance		
Alumni & Directors Insurance	0.00	1,500.00
Liability Insurance - Actives	4,125.00	12,050.00
Property Insurance	3,428.00	4,500.00
Total Insurance	<u>7,553.00</u>	<u>18,050.00</u>
Interest Expense		
Mortgage - NBB	7,880.73	9,402.00
Total Interest Expense	<u>7,880.73</u>	<u>9,402.00</u>
Licenses and Permits	75.00	
Office Supplies	11.90	
Postage and Delivery	89.24	400.00
Printing and Reproduction	1,613.41	2,000.00
Professional Fees		
Accounting	0.00	300.00
Legal Fees	202.50	600.00
Total Professional Fees	<u>202.50</u>	<u>900.00</u>
Repairs		
Equipment Repairs	70.00	600.00
Land & Building R&M	72.10	900.00
Total Repairs	<u>142.10</u>	<u>1,500.00</u>

Rush Expense	500.00	1,000.00
Supplies		
Office	0.00	120.00
Other Supplies	0.00	300.00
Total Supplies	<u>0.00</u>	<u>420.00</u>
Tailgate Expense	3,500.00	2,000.00
Taxes - Real Estate	<u>2,018.02</u>	<u>2,000.00</u>
Total Expense	<u>42,762.15</u>	<u>76,372.00</u>
Net Ordinary Income	<u>2,456.16</u>	<u>11,828.00</u>
Net Income	<u><u>2,456.16</u></u>	<u><u>11,828.00</u></u>

Please note that the above is on a "Cash Basis", that is money actually received and spent. Donations to the Rampant Lion Foundation Sigma Alpha Fund come to our post office box and are logged here before being forwarded onto national DKE where the checks are actually deposited. Therefore, there is always going to be a slight difference in what we say is in the RLF-SAF and what is actually there. We do this so we can also track your giving and insure that all your donations are properly credited to RLF-SAF.